



About Us

We are one of the UK's leading distributors to the vehicle repair and refinish industry. A single source solution, the grove group offer innovative products, service and support solutions to help our customers' productivity, efficiency and profitability. We aim for this service and support to run alongside an excellent product range, ultimately improving profits and removing some of the problems that face our industry. We aspire to being your first and only port of call whether it's paint, materials, technical advice or help with improving your business. With over 100 years' experience alongside strong relevant partnerships, the grove group are a unique and focused organisation offering total national coverage.



Our Core Values

Our culture is driven by honesty and excellence. At the center of every activity executed within Grove Group are our five core values:

- Maintaining Integrity
- Providing Quality
- Offering Value
- Being Progressive
- Staying Friendly

Locations

We operate out of 10 locations nationwide with our head office located in **Burgess Hill**.

- Bristol
- Burgess Hill
- Cardiff
- Glasgow
- Leeds
- Plymouth
- Preston
- Telford
- Watford
- Westbury



We have a dedicated team of 10 business managers and supervisors strategically located at each branch to provide personalized assistance for your business development. We also have a sales team consisting of 5 experienced and skilled sales professionals, and a specialist digital team consisting of 3 experienced professionals. Through the expertise and support of each of these team members, we aim to help you develop your businesses and build and grow stronger partnerships with you.

Mission Statement

Our vision is to be recognised as the UK's leading distributor within the vehicle repair and refinish industry. Our highly skilled, technical and professional staff are at the core of our business enabling us to offer innovative products, service and support solutions - maximising our customers' productivity and profitability.



Market Position

We aim to provide a single point of contact to introduce creative and innovative solutions to industry clients. We add value which in turn helps in the efficient and profitable running of our clients' business. Our focus is predominantly on the improvement of profitability and cost reduction whilst maintaining excellent levels of quality product and repair. With the use of our centralised infrastructure and nationwide branch network, we can provide an unbeatable service to you whilst being able to measure and audit performance levels. We continuously provide our clients with high-level industry-leading technology in keeping up to date with latest technologies. We focus on maintaining our customer's credibility and reputation whilst continuously exceeding expectations. Our strategic goal is to be the preferred paint and consumable supplier to all members of automotive refinish market.

Grove ECO Credentials

We are deeply committed to sustainability and consistently prioritise environmentally friendly practices. Our efforts extend across various aspects of our operations, including investing heavily in initiatives that contribute to a greener future. Our environmental performance is independently audited by an external organisation, ensuring we remain accountable and continue to meet our carbon neutrality commitments. We actively work to reduce reliance on non-recyclable materials, opting for sustainable alternatives whenever possible. In addition to carbon neutrality and sustainable packaging, we focus on minimising the impact of our transportation activities. By reducing van runs and optimising logistics, we strive for efficiency and a reduction in unnecessary emissions. Our commitment to sustainability goes beyond words, as we continuously improve and implement innovative solutions to reduce waste, mitigate emissions, and promote sustainable practices. We view caring for the environment as an ongoing journey and remain dedicated to making a positive impact.

Our Unique Selling Points

Grove: Integrum

Effective Stock management is vital to the development of Bodyshop businesses. Grove Group has developed a fully automated stock management and ordering system that helps maintain appropriate stock levels, eliminate unnecessary purchases and improve profitability. Eliminating the strenuous process and increasing financial pressures involved in manually handling stock management and related tasks.

Integrum Health Check

Integrated with our Integrum software, this business tool provides an independent view of the business from reception to the final repair. It analyses the four key profit-making centres and uses a unique algorithm to set targets to improve throughput, profitability and performance. The resulting benefits are cost reduction, increased efficiency, increased profitability and increased levels of customer satisfaction.

Grove: App

With customer satisfaction at the forefront of Grove Group's business operations, this app is designed to provide convenience and a seamless ordering process to all customers irrespective of time or location. With access to a wide range of products and tools, 24-hour accessibility, and a user-friendly interface, stock purchases can be made effortlessly through a mobile device.

Grove: Connect

The new all-in-one account management tool, offering 24/7 accessibility to easy account management. Access account details, download invoices, make payments, view up-to-date account balances, history and more from anywhere around the world. This innovative solution eliminates cumbersome paperwork and provides more effective and efficient record management, while championing sustainability by reducing paper usage.

Car Charging Shop

This unique service caters to all electric vehicle charging needs, from charging accessories to installation solutions for home, business, and commercial purposes. It simplifies the entire process of finding a charging solution from start to finish. Businesses receive help to access financial solutions to cover purchasing and installation costs.



Scan to visit website



Car Charging Shop



brand partners.





Testimonials

"I have been with Grove group since November 2020 and they consistently seem to meet and exceed my expectations. Their business support team has remained very efficient in providing me with all relevant updates and changes to services or products when necessary. The service and support I receive from the branch remains excellent. However, one of my multiple reasons for choosing Grove group as my distribution partner is their Integrum tool. Integrum has made ordering very easy and efficient for my business. Managing and controlling what to order from different distributors for compliance purposes is much easier to handle now. It has helped reduce and control my costs significantly.

I buy from other distributors because I have to, I buy from Grove because I want to. Integrum is really fantastic tool and I would highly recommend it."

Andy Watson (Silvester Crash Repair)

I have been using Integrum Health Check for the last few months and I wouldn't be without it now. It has helped increase the estimated conversion rates of my business by detecting they were low, which led us into taking actions to rectify this.

I don't know any paint suppliers that have systems in place to reduce bodyshop costs that are as good as this. It has been easily accessible, easy to onboard, and less time-consuming as all the information I need is laid out in one system. It's a game-changer and has really helped improve my business.

I would definitely recommend this service

Jamie Miles (Director of Miles BVS)

Training

We help our customers to keep abreast of fast moving industry and product developments by running training courses intermittently. We offer this service to ensure our clients' technicians are working with optimum efficiency, within health and safety guidelines, and are aware of the very latest developments in paint and application technology.



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Need More Information?
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